

CONSTRUCTION NEWS

CONSTRUCTION INDUSTRY IN ANOTHER (2004) DOUBLE DIGIT ANNUAL GROWTH RATE

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• **NCC: Aims and Objectives**

- To unify the construction Industry, to promote its well being, to strive to create a profitable environment for its constituents, and to establish a united national platform encompassing formal and informal sectors of the industry and its professions
- To contribute to the reconstruction, rehabilitation and development of Zambia and the uplifting of all its people
- To promote and advance the status and public recognition of NCC, its members and the construction industry
- To promote encourage, support or oppose any legislation or other measures affecting the industry
- To address macro issues affecting the industry
- To co-ordinate, improve and facilitate the accessibility of training
- To strive, achieve, monitor and maintain the highest possible standards in the construction industry
- To add and amend these objects from time to time as decided upon by the National Council



Magistrates Courts

Complex: One of

The construction industry in Zambia has once again continued with its steady growth, registering a 10% annual growth rate in the year 2004. The official value added for the Zambian construction industry now stands at K216bn from K197bn in the year before. The construction industry was thus beaten into second position by the Mining and quarrying industry which recorded the biggest annual growth rate in the year 2004 of 13.7%. In comparable terms, the agriculture sector grew by 4.5% and the manufacturing industry by 5.1%. No doubt it is now common knowledge that the high

annual growth rate that the construction industry has continued to witness year after year in the last five years is largely attributed to the huge investment that both the Government and the donors have poured in our 10-year Road Sector Investment Programme (RoadSIP). The total planned investment for RoadSIP II (2003 to 2013) is US\$ 1.6bn giving an average RoadSIP expenditure of US\$160m per year. It is equally important to take cognisance of the important role that the private sector continues to play especially in reviving the building sub-sector. In this regard, we have seen

a number of private sector funded buildings coming up, albeit the fact that most of these new buildings have tended to be in Lusaka. Examples of these private sector funded buildings include the numerous new/renovated filing stations and a number of new shopping malls in and around Lusaka. Despite the above positive growth factors in the economy in general and the industry in particular, it is still worrying to note that during the same year under review, domestic debt, **turn to page two**

Continued from page one
which also includes the

Construction industry in another (2004) double digit annual growth rate

“...the proponents of globalization have been, if anything, even more unbalanced. To them, globalization (which typically is associated with accepting triumphant capitalism, American style) is progress: developing countries must accept if they are to grow and fight poverty effectively. But to many in the developing world, globalization has not brought the promised economic benefits”.

Joseph Stiglitz, 2001 Noble Prize winner in Economics. He is also a former World Bank Chief Economist and Vice President and former Chairman of President Clinton's Council of Economic Advisors.

K280bn government still owes road consultants and contractors has also increased. The failure by the Zambian Government to liquidate the above debt has thus meant that the interest accrued to the principle will soon surpass the principle, if this has not occurred already. The above development has also meant that concerned consultants and contractors are now failing to finance their construction operations, consequently failing to grow. Could it be the reason why Phoenix Contractors who are one of the largest debtors and have in the past few years constructed most of our roads are now leaving the country?

The irony in the tale of the failure by our Government to pay construction consultants and contractors has further been compounded by the fact that in this year's budget, consultants are now being asked to pay VAT upon receipting their clients rather than upon payment as been the case in the last few years. Surely, it does not make sense to ask our consultants let alone any tax payer to pay tax prior to receiving payment. Apparently, our registered contractors will continue to pay VAT to the Zambia Revenue Authority (ZRA) only upon receiving payment from their clients. A recent study has further revealed that not only is the construction industry one of the fastest growth industries, but that it is also the second biggest

industry in terms of registered corporate tax payers after retail trading. We at the Council (NCC) are even more hopeful that following the implementation of the contractor registration scheme in January this year, we shall have more contractors registered with ZRA for tax purposes than ever before. The NCC registration scheme will no doubt have the effect of increasing the Zambian tax base, and further boost our economy.

It is quite clear from the performance of the construction industry in the last 5 years that the industry has become a viable and sustainable vehicle for economic development in this country. The fact that construction activities are mostly labour intensive also gives any government, and ours, a rare opportunity for tackling the unemployment crisis in the country. However, Government has for reasons best known to herself not seized that golden opportunity and consequently we continue to have a paradox of having an industry that is fast growing every year and yet the employment figures in the same industry and in the rest of the national economy have at best remained static or at worst reduced.

What is equally baffling about our Government's reaction to the recent success of our industry has been its mute position towards the industry. Specifically, we notice that there is no deliberate action plan or update policy framework in form of the course of action

that Government will want to take in the industry. For instance, only last year, we were told that Government was embanking on a new policy direction in the construction industry by way of introducing Private Public Partnership on a number of infrastructure development projects and the Chirundu bridge was cited as one such project that was going to benefit from this new policy shift. However, this year, we are being told that the Chirundu bridge will be funded from tax payer's money. This kind of constant policy shifts will not instil confidence from the private sector, including our cooperating partners.

We have also noticed that although the construction industry is one very successful story for the Government, the Government has however, again failed to effectively market its successes in this industry. For instance, Government officials have repeatedly failed to include the construction sector and its success story in successive speeches for the President when opening Parliament. Consequently, critics of Government have suggested that the huge successes in the construction industry in economy terms are thus largely due to luck rather than based on prudent policies and planning. Surely, a consistent double digit growth rate for any industry over a period of five years calls for particular attention to such an industry.

WELCOME TO 2005

The NCC Editorial Board wishes all readers and stakeholders a successful 2005.

We note that new challenges lie in store for all in this new year; anticipation is in the air as to what the year will turn out to be especially for the private sector, who are usually affected by the outcomes of the National budget.

The NCC on the other

hand, hopes to fulfill its objectives in a significant way this year. Therefore, most of the activities in 2005 will be centred on promoting the construction industry, which is the over-arching goal of the NCC. As such, invite all stakeholders to participate whenever and wherever possible in NCC activities. The registration scheme, which was launched in

December 2004 is expected to enhance the performance of the industry as well as provide data on the status of the industry.

Much as the NCC is a regulatory body, one of its key goals is to ensure construction industry development by facilitating opportunities for growth and enhanced capacity of local firms. We hope this can be achieved within the year.

WORKS AND SUPPLY GETS NEW MINISTER

The NCC welcomes the new Minister of Works and Supply, Hon. Marina Nsingo, M. P., to her new office.

It is gratifying to note that the appointment has been offered to a woman. This shows how Government recognises the capabilities of women and their potential to contribute signi-

cantly to the development of this nation.

No doubt, Hon. Nsingo is inheriting unique challenges of the Ministry, however, we are confident that she is able to harness all resources within the Ministry and wherever available to continue where Hon. Sondashi left off.

And... Speaking of Hon. Sondashi, the NCC pays tribute to him and wishes him success in his future endeavours. Dr. Sondashi was quite instrumental in the transformation of NCC into a statutory body as well as promotion of local contractors.

“The truth of the matter is that in order to have some idea of what is going on in the world, one should travel more and spend less time reading the reports of the World Bank and the IMF.”

*Prof. Ferdinand Akuffo,
Lecturer, UNZA*

ILO RETREAT

The International Labour Organisation held a one-day retreat at the Pamodzi Hotel on 28th February 2005. In attendance at the meeting was the new ILO Sub-Regional Director Mr. Tayo Fashoyin and representatives from all ILO's social partners like the Ministry of Labour and Social Security, Zambia Federation of

Employers, Zambia Congress of Trade Unions and the Federation of Free Trade Union of Zambia.

National Council for Construction presented a brief on the Labour Based Road Construction Technology Project, which is funded by NORAD. In attendance from NCC was Mr. Carl Erik Hedstrom and Mrs

Prudence Mushota Tembo, who made a presentation on the Labour Based Project whose main objective is capacity building of Labour based road contractors/clients throughout the country so as to be able to carry out construction works by employing local people regardless of gender.

Woman in Construction

Vundiwe Zitha

Front Scan General Dealers

“The poverty levels are so high, husbands have no jobs, and if women go out to fetch for food and come back with a chicken, their husbands will not bother to find out its source.”

*Anderson Mazoka,
UPND President*



Q. What is the best aspect of your job?

A. The best aspect of my job would be getting a contract (not because I am a lady but because I can); do that job to the specifications required; and completing the project. At the end of the day I get paid on the stated dates and times.

Q. What is the worst aspect of your Job?

A. The worst aspect would be when I tender

and am not given a job on the basis that I am a lady or I cannot pay back in kind.; or, when I work and don't get paid what I am due in good time.

Q Can you please describe to us, your typical working day.

A. I wake up early and go through the work plan, then I conduct roll call. After that I start distributing work based on the number of workers available and important

work to do first. Then I supervise to see to it that work is done to specifications. I then compile a report and plan for the following day.

Q. Do you regret becoming a Contractor or entering this male dominated industry?

A. I don't; in fact I feel it's challenging. I believe what a man can do, a woman can also do, sometimes even better. I always do what my heart tells me to and



things within my capacity. I like it very much and I pray that I get more and more contracts.

Q. Who has been your greatest inspiration in your life, especially in taking up Construction as a Career?

A. My greatest inspiration has been my family especially mum and my husband. I thank God that I was also very much for the idea and had the courage to face anything that came my way. At last, I made it.

Q. What has been your favourite project todate?

A. My favourite projects have been gravelling and pothole patching in paved roads. I really feel good.

Q. If you could swap jobs, what would you choose to do?

A. I would rather be a Field Instructor or an Engineer.

Q. Which schools, colleges and Universities did you attend?

A. I did my primary school in Chingola at Chibwe Primary School. I did my grade seven in Kasama at Chilubula Primary School. I went to Luwingu Secondary School and St. Thresa Girls School in Northern Province. I then went to Zambia insurance Business College Trust (ZIBC) in Lusaka and did purchasing and supply. I obtained first and second certificates in Purchasing and Supply.

Q. What are your future plans, career wise?

A. I very much want to learn more of the same stuff. I will try hard to take up the courses to come, and do Civil Engineering too. That's my prayer and I will not fail.

Q. What are your hobbies?

A. Driving, playing with children and especially orphans and visiting places.

Q. What piece of advice do you have for the young girls or women intending to take up any construction related jobs?

A. I would encourage them to do so. Most people may not be supportive, but it is best to do what your heart tells you to. One should also be determined when they decide to take up a construction related jobs. Women can do whatever a man can. It's only your mind which has to be focused and optimistic. I encourage all my fellow ladies to take up this construction careers for it is

"It is difficult to see, in any event, how a little generosity and humility could possibly hurt."

Amy Chua, Author, 'The World on Fire'

Tender Notice

Please confirm all tender notices with relevant authorities as the NCC will not be held responsible for any omissions or errors

Ministry of Agriculture and Cooperative Small-Scale Irrigation Project (F/ZMB/RG//01/31) MA/SI/AD/05/03/04

Background to the Project

The Government of the Republic of Zambia has received a loan from the African Development Bank (ADB) in various currencies towards the development of small-scale irrigation. The need for financial support stems from the Government's resettlement programme of the Gwembe Tonga people during the construction of the Lake Kariba in 1958. The Tonga farmers were displaced to the upland areas of the Valley, where they ended up engaging in rain-fed subsistence farming on marginal and without support, thus increasing the incidence of poverty.

The Ministry of Agriculture and Cooperatives, through the 6-Year Small -Scale Irrigation Project (SIP), intends to use part of the funds to hire consulting firm/s carry out detailed designs of the irrigation schemes in Kanakantapa, Chongwe District, Nega-Nega, Mazabuka District, and in Sinazongwe District. The hired firm should also supervise construction of the earth dam and installation of the schemes.

The Ministry of Agriculture now invites firms for the expression of interest to provide Technical Assistance in Engineering designs, and Construction supervision of the earth dam and irrigation schemes.

Objectives

The objectives of the Small-Scale Irrigation Project (SIP) is to increase food security and generate income of the 1,613 households in Lusaka and in Southern Provinces. This will be achieved by establishing six small-scale irrigation schemes with a total of 1,890 hectares. In Kanakantapa, 620-hectares will be irrigated, 595 hectares in Nenga-Nega, 275 hectares in Buleya Malima, 150 hectares in Simupande's Village, 100 hectares in Nzenga Fishing Camp, and 150 hectares in Chief Sinazongwe's Village.

Nature and Scope of Work

The selected consulting firm will prepare detailed designs from preliminary designs or plans and supervise the selected contractor during construction of the earth dam and irrigation schemes.

Specifically, the Consultant will undertake the following:

- ⇒ Prepare detailed Engineering designs of the six irrigation schemes including pumping stations from the preliminary designs
- ⇒ Prepare the engineering Bills of Quantities for the designed works;
- ⇒ Assist in selection of a suitable contractor following ADB tendering procedures;
- ⇒ Prepare monthly progress reports of the civil works being carried out;

“Black market “sounds terrible, but what are considered to be black markets in a communist economy would be perfectly legitimate businesses in a capitalist system.”

Jewish Financial Analyst

Tender Notice

- ⇒ Supervise the selected contractors to ascertain the quality of works being carried out;
- ⇒ Regular inspection of the works being carried out to give necessary impetus for the progress;
- ⇒ Provide technical assistance on contract management to the District Project Manager.

Qualifications and experience

Interested firms (consultants) are expected to submit a capability statement and appropriate references on previous accomplishments of the same nature and importance.

Duration of Assignment

The Estimated duration of the assignment is 2 years, to start as soon as possible.

Submission of Letters of Interest

Interested firms are kindly requested to submit or deliver their letters of expression of interest in sealed envelopes clearly marked “**Expression of Interest Technical Assistance in Engineering Design, and Construction Supervision**”) to the following address:

The Acting Head
Procurement and Supplies Unit
Ministry of Agriculture and Co-operatives
Mulungushi House, 3rd Floor, Room 310
Independence Avenue
P.O. Box 50197, Lusaka. Tel: +260- 1 252 651

The closing date for submitting applications is Tuesday, 29th March 2005 at 14:00 Hours. Late submissions will not be accepted. Submissions will be opened immediately after closing deadline in the Ministry of Agriculture and Cooperatives Conference room 436 Fourth Floor in the presence of the bidders/representative who choose to attend.

Chishimba P Wanchinga
Head
Procurement and Supplies Unit
For/Permanent Secretary (Agriculture)
MINISTRY OF AGRICULTURE AND CO-OPERATIVES

“If globalisation has to work for the billions of people for whom it has not, then the World Bank, IMF and WTO have to be reformed.”

The Post Editorial

Tenders

**TENDER FOR THE LEASE OF A SPECIOUS OFFICE BLOCK
BUILDING SITUATED ON PLOT NO. 506, ZAMBIA ROADS TRAINING SCHOOL IN KASAMA
(FORMERLY LIME HOUSE OFFICE)**

The National Heritage Conservation Commission (NHCC) invites bids from reputable organizations for the lease of an Office Block Building situated on Plot No. 506 Zambia Road – Kasama, Zambia.

Bids are therefore invited to submit their offers to the address indicated below. Companies and reputable Non-Governmental Organizations are preferred. Interested bidders who may wish to inspect and view the office block can make the necessary arrangement with the National Heritage Conservation Commission Regional Director based in Kasama on phone No. 04-2212221 during working hours at their own cost.

Sealed bids must be deposited in the Tender Box, situated on the 1st Floor, Heritage House, Livingstone clearly **“TENDER FOR LEASE OF OFFICE BLOCK BUILDING NO. 506 ZAMBIA ROAD”**.

Bids must be addressed to the Tender Committee Secretary, National Heritage Conservation Commission (NHCC) Plot No. 21888, Mosi-Oa-Tunya Road, Heritage House, P.O. Box 60124 LIVINGSTONE. The Telephone No. 03-320481, Fax: 03-324509, Cell: 097-887044.

TELEFAX OFFERS WILL NOT BE ACCEPTED UNLESS they are confirmed by original documents before opening date.

Bidders are further advised to submit a consolidated profile of their organizations and this will be part of the evaluation criteria.

The closing date for receiving bids is Thursday 31st March 2005 at 17:00 hours local time. Bids will be opened on Friday 1st April 2005 in the NHCC Boardroom 1st Floor, Room 8 at Heritage House, Livingstone at 10:00 Hours local time in the presence of bidders or their representatives who may choose to attend.

*“The past three years I
have been President have
been most challenging
and painful, but quite
successful.”*

President Mwanawasa

NCC BOARD OF DIRECTORS

- | | |
|---------------------------------------|--|
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| 7. Mr. Nkole Bwalya | Zambia Institute of Architects |
| 8. Mr. Stephen Kamuhuza | National Ass. for Small Scale Contractors |
| 9. Mr. Philip Cronje | Ass. for Building and Civil Engineering Contractors |
| 10. Mr. Renatus Mushinge | Association of Consulting Engineers of Zambia |
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Tenders

TENDER FOR ALTERATIONS TO CONVERT EXISTING OFFICE SPACE INTO TESTING LABORATORIES FOR ZAMBIA BUREAU OF STANDARDS

1. THE ZAMBIA BUREAU OF STANDARDS (ZABS) INTENDS TO CONVERT PART OF ITS EXISTING OFFICE SPACE INTO TESTING LABORATORIES.
2. ZABS NOW INVITES SEALED BIDS FROM PROSPECTIVE CONTRACTORS IN GIV CATEGORY REGISTERED WITH GOVERNMENT THROUGH THE BUILDINGS DEPARTMENT TO UNDERTAKE THE ABOVE-MENTIONED WORKS.
3. INTERESTED BIDDERS MAY PURCHASE BIDDING DOCUMENTS AND OBTAIN ADDITIONAL INFORMATION FROM THE PROCUREMENT OFFICER AT ZABS OFFICES LECHWE HOUSE FREEDOM WAY OPPOSITE KULIMA TOWER BUS STOP.
4. THE DOCUMENTS SHALL BE PURCHASED AT A NON-REFUNDABLE CASH PRICE OF **K250,000.00**. BIDS MUST BE ACCOMPANIED BY A COPY OF THE RECEIPT OF THIS AMOUNT AS PROOF OF PURCHASE. ALL BIDS SHOULD BE QUOTED IN LOCAL CURRENCY.
5. SEALED BIDS MUST BE DEPOSITED IN THE TENDER BOX SITUATED AT ZABS RECEPTION OFFICE BY 25TH MARCH, 2005 14:30 HOURS LOCAL TIME AND MUST BE ACCOMPANIED BY A BID SECURITY OF 2% OF THE BID SUM, DULY SIGNED AND SEALED BY A GUARANTOR OR A BANK CERTIFIED CHEQUE FROM A REPUTABLE BANK. THE BID SECURITY SHOULD BE VALID FOR A PERIOD OF 90 DAYS FROM THE DATE OF TENDER OPENING. LATE BIDS WILL NOT BE ACCEPTED.
6. BIDS WILL BE OPENED ON FRIDAY 25 MARCH 2005 SOON AFTER 14:30 HOURS LOCAL TIME IN THE ZABS BOARD ROOM IN THE PRESENCE OF BIDDERS OR THEIR REPRESENTATIVES WHO CHOOSE TO ATTEND.

ACTING EXECUTIVE DIRECTOR
ZAMBIA BUREAU OF STANDARDS
LECHWE HOUSE, FREEDOM WAY
P.O. BOX 50259, LUSAKA

“The critics of globalization accuse Western countries of hypocrisy, and the critics are right. The Western countries have pushed poor countries to eliminate trade barriers, but kept their own barriers preventing developing countries from exporting their agriculture products and so depriving them of the desperately needed export income”.

Joseph Stiglitz, 2001 Noble Prize winner in Economics. He is also a former World Bank Chief Economist and Vice President and former Chairman of President Clinton's Council of Economic Advisors.

Notices

ADDITIONAL TELEPHONE NUMBERS AT THE NCC SECRETARIAT

We wish to notify you that the National Council for Construction has since merged with the Roads Training School as stipulated in the NCC Act No. 13 of 2003.

Find below the new contact Telephone and Fax numbers:

General Lines: (With extensions to all offices) 260-1-247185
260-1-240386

Fax Lines: (Administration) 260-1-243115
(Construction School) 260-1-247264

Executive Director (Direct Line) 260-1-244004
Technical Advisor (Direct Line) 260-1-245746

WORKSHOP/TRAINING FACILITIES AT NCC

This serves to inform all NCC members and stakeholders that the NCC Secretariat provides workshop, meeting and training facilities at economic fees.

Meeting/training rooms are free for NCC affiliate organisations (ACEZ, ABCEC, SIZ, NASSC, and ZIA) however, they will be required to pay for refreshments and food wherever necessary.

Details of the charges can be obtained from Mrs. Barbara Lukhanda on 01 247105/240386.

*“Wrangles just slow
down the pace of
development.”*

*Hon. Patrick Ngoma, Lusaka
Province Minister*

National Council for Construction

Plot 1609/1625, Off Sheki Road Light
Industrial area,
P. O. Box 3954
Lusaka, Zambia

Phone: 260-01-243115
Fax: 260-01-243115
Email: ncc1@zamnet.zm

We are now on E-mail, send
us your mail to
ncc1@zamnet.zm

*Helping to
develop Zambia*



The NCC invites all stakeholders of the Zambian Construction Industry to participate in various promotional activities for the industry.

ADVERTISING RATES

	ASSOCIATION	FIRMS
Newsletter	0.00	20,000.00
Magazine (per issue)	0.00	0.00
Full Colour - Full page	4,000,000.00	4,000,000.00
Full Colour - Half page	2,200,000.00	2,200,000.00
Full Colour - Quarter page	1,400,000.00	1,400,000.00
Full Colour - Eighth page	800,000.00	800,000.00
Black plus one spot colour - Full page	3,400,000.00	3,400,000.00
Black plus one spot colour - Half page	1,800,000.00	1,800,000.00
Black plus one spot colour - Quarter page	1,000,000.00	1,000,000.00
Black plus one spot colour - Eighth page	600,000.00	600,000.00
Website	0.00	50,000.00
Brochures	2,000,000.00	0.00
Adverts and Notices	0.00	0.00
Exhibitions (per Event)	2,000,000.00	500,000.00
Public Presentations	0.00	5,000,000.00
Radio and Television Programmes (x 13 series)	-	-
Spot Advert - up to 2 minutes	-	3,000,000.00
5 minutes documentary and advert	0.00	5,000,000.00
15 minute documentary (15 min) and advert	5,000,000.00	10,000,000.00
30 minute documentary	7,500,000.00	15,000,000.00

All interested parties may contact the following for details:

Mrs. Cynthia Majula Tel: 244004
Ms. Emmie Phiri Tel: 244004
Ms. Monde Mukela Tel: 240386/247185

Or

Fax: 243115

E-mail: ncc1@zamnet.zm